

Overview of West Coast Region

GDP on the West Coast declined 4.4% over the year to March 2021, according to Infometrics provisional estimates. GDP continued to decline in the Westland and Grey Districts, while Buller experienced a quarterly decline for the first time since June 2020. Westland and Grey are among the four hardest hit territorial authorities in the country.

Employment growth was patchy across the region, with 7.0% growth in employment of Westland residents counterbalanced by slight declines in Grey and Buller. Employment in health grew across all three districts, with Westland's growth driven by construction, education, manufacturing and public administration. The number of Jobseeker Support recipients on the West Coast grew 27% over the past year, but is starting to ease back slightly in Grey and Westland, potentially aided by seasonal employment opportunities.

Workloads for the West Coast's construction industry may be starting to grow, with strong issuance of residential and non-residential building consents in the December 2020 and March 2021 quarters. Residential building consents are still down on an annual basis, largely due to weak consenting through the June 2020 quarter lockdown.

The West Coast has experienced strong population growth, as indicated by 2.6% growth in health enrolments over the year to March 2021. This will help consumer spending by partially offsetting the loss of international visitors. Consumer spending on the West Coast is down 7% over the year to March 2021, driven down by a lack of international visitor spending, particularly in Westland.

The West Coast has benefited strongly from a resurgence in domestic tourism, with domestic visitor spending up 48% in the March 2021 quarter compared to March 2020. However, the lack of international visitors in the typically busy summer season pushed total tourism spending down 25% for the year to March 2021.

An improved dairy payout is expected to deliver an additional \$29m to the region's dairy farmers for the 2020/21 season. The number of dairy cows in the region has been declining since a peak in 2016, which will start to weigh on both on-farm and off-farm employment such as dairy product manufacturing and support services.

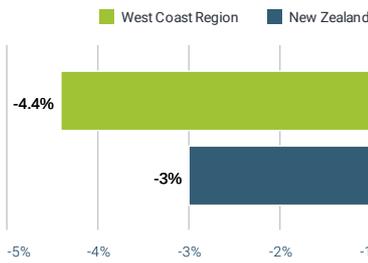
Indicator	West Coast Region	New Zealand
Annual Average % change		
Gross domestic product (provisional)	-4.4 % ▼	-3.0 % ▼
Traffic flow	-13.4 % ▼	-9.6 % ▼
Consumer spending	-7.0 % ▼	-3.8 % ▼
Employment (place of residence)	2.0 % ▲	-0.2 % ▼
Jobseeker Support recipients	27.3 % ▲	39.8 % ▲
Tourism expenditure	-24.5 % ▼	-16.6 % ▼
Health enrolments	2.6 % ▲	1.6 % ▲
Residential consents	-11.0 % ▼	9.1 % ▲
Non-residential consents	47.9 % ▲	5.3 % ▲
House values *	13.9 % ▲	18.2 % ▲
House sales	41.4 % ▲	13.4 % ▲
Car registrations	-5.4 % ▼	-19.2 % ▼
Commercial vehicle registrations	-13.4 % ▼	-16.5 % ▼
Level		
Unemployment rate	3.5 %	4.7 %

* Annual percentage change (latest quarter compared to a year earlier)

Gross domestic product

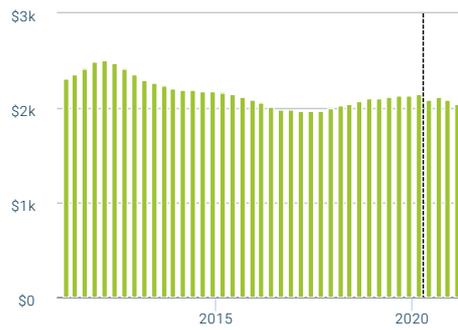
Gross domestic product growth (provisional)

Annual average % change March 2020 - March 2021



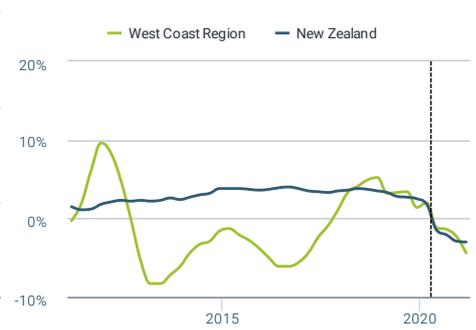
Gross domestic product (\$m)

Annual level, West Coast Region



Gross domestic product growth

Annual average % change



Highlights for West Coast Region

- GDP in West Coast Region was provisionally down 4.4% for the year to March 2021 compared to a year earlier. Growth was lower than in New Zealand (-3.0%).
- Provisional GDP was \$2,047 million in West Coast Region for the year to March 2021 (2020 prices).
- Annual GDP growth in West Coast Region peaked at 8.3% in the year to March 2012.

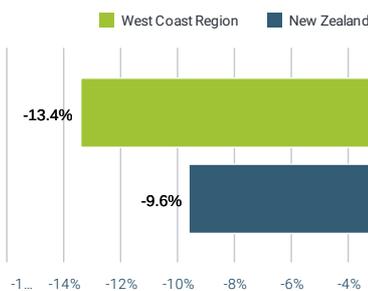
National overview

New Zealand's economic recovery likely faltered slightly at the start of 2021, as the loss of international tourists over the usual "peak" season combined with Alert Level changes to keep activity lower. Provisional estimates from Infometrics point to economic activity falling 0.3%pa in March 2021, following a surprisingly weak result in December, keeping the annual decline to 3.0%pa. More sluggish spending activity and a fall in the total number of hours worked reinforce this slightly weaker view. Although 2021 is set to show volatile economic data, better global economic activity and a domestic vaccine rollout in the second half of the year means there are solid expectations for a more upbeat path ahead.

Traffic flow

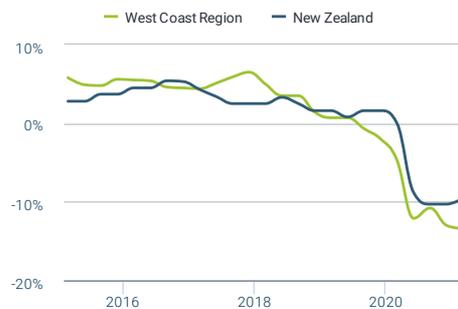
Annual change in traffic flows

Annual average % change March 2020 - March 2021



Traffic volume growth

Annual average % change



Highlights for West Coast Region

- Traffic flows in West Coast Region decreased by 13.4% over the year to March 2021. This compares with a decrease of 9.6% in New Zealand.

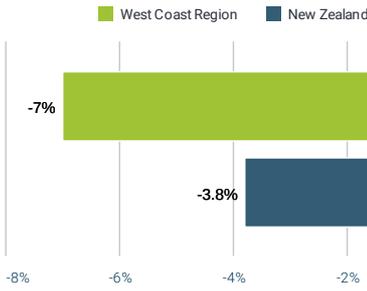
National overview

March 2021 quarter traffic activity lifted 2.4% from a year earlier to leave year-end traffic movements down 8.9%pa. Stronger traffic activity over the past six months has seen a change in traffic momentum, although traffic volumes are still lower than 2019 levels. Lower traffic flows on the West Coast and in Otago underscores lower tourism activity, but higher traffic across the central North Island and in the Wairarapa is encouraging.

Consumer spending

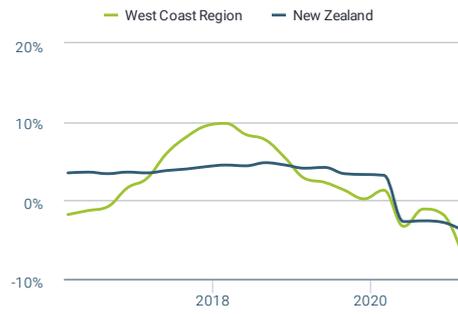
Growth in consumer spending

Annual average % change March 2020 - March 2021



Consumer spending

Annual average % change



Consumer spending

Quarterly spending (\$m), West Coast Region



Highlights for West Coast Region

- Electronic card consumer spending in West Coast Region as measured by Marketview, decreased by 7% over the year to March 2021 compared to the previous year. This compares with a decrease of 3.8% in New Zealand.

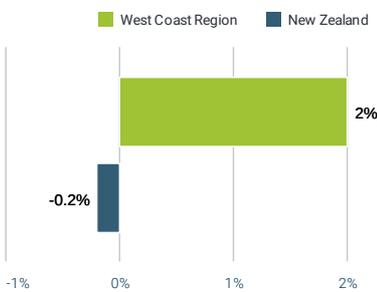
National overview

Consumer spending in the March 2021 quarter was down 1.4%pa, while year-end spending activity was 3.8% lower than a year earlier. Lower spending in the March quarter was driven by the continued lack of international tourism spending and the ten days that Auckland spent at COVID-19 Alert Level 3 in February and March. Spending in areas with higher exposure to international tourism was considerably lower, but areas close to urban centres and with strong primary sectors saw spending rise. A stronger labour market will boost spending activity going forward, although the timing of the vaccine rollout could limit spending intentions in the short term until public immunisations get going.

Employment (place of residence)

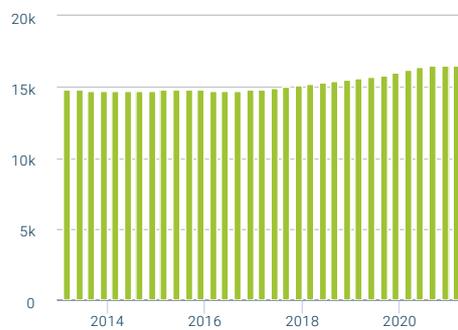
Employment (place of residence) growth

Annual average % change March 2020 - March 2021



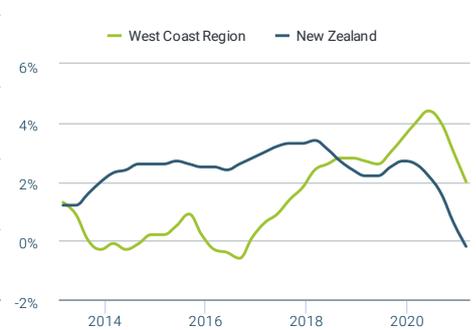
Employment (place of residence)

Annual level, West Coast Region



Employment (place of residence) growth

Annual average % change



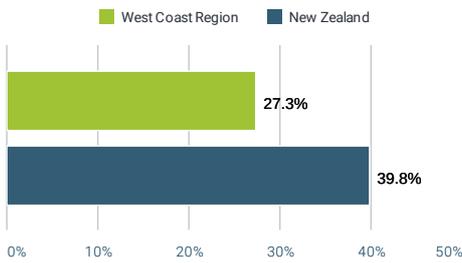
Highlights for West Coast Region

- Employment for residents living in West Coast Region was up 2% for the year to March 2021 compared to a year earlier. Growth was higher than in New Zealand (-0.2%).
- An average of 16,552 people living in West Coast Region were employed in the year to March 2021.
- Annual employment growth for West Coast Region residents peaked at 4.4% in the year to June 2020.

Jobseeker Support recipients

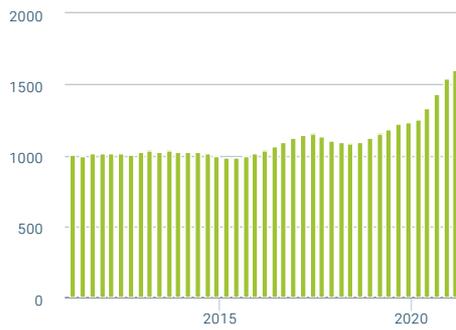
Annual change in Jobseeker Support recipients

Annual average % change March 2020 - March 2021



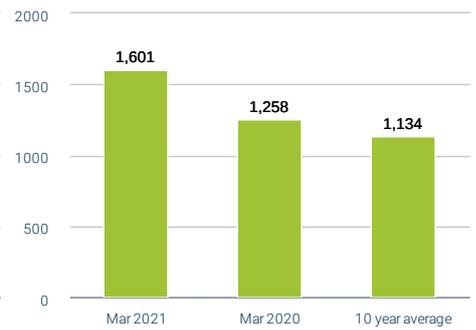
Jobseeker Support recipients

Annual average, West Coast Region



Jobseeker Support recipients

Annual average, West Coast Region



Highlights for West Coast Region

- Jobseeker Support recipients in West Coast Region in the year to March 2021 increased by 27.3% compared with previous year. Growth was lower relative to New Zealand (39.8%).
- An average of 1,601 people were receiving a Jobseeker Support benefit in West Coast Region in the 12 months ended March 2021. This compares with an average of 1,134 since the start of the series in 2012.

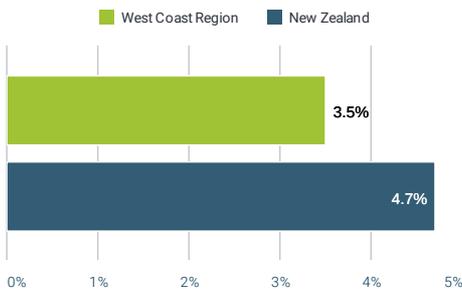
National overview

Average Jobseeker Support recipient numbers over the 12 months to March 2021 topped 202,000 – up 40% from a year earlier – but the tide is starting to turn. Jobseeker Support numbers have been trending down over the first few months of 2021, providing encouraging signs of a stronger jobs market. Benefit numbers usually fall between the December and March quarters as the summer peak rolls off, but the fall in 2021 has been more pronounced than normal, supporting more upbeat views. Jobseeker Support levels still remain significantly higher than pre-pandemic and will take time to go back to those levels, but the trend is moving in the right direction.

Unemployment rate

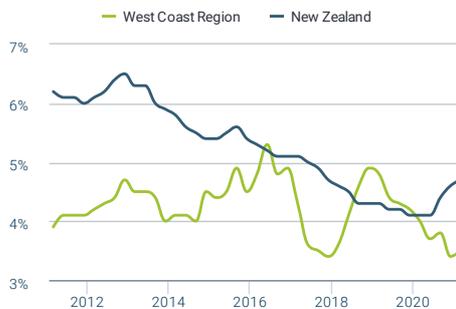
Unemployment rate

Annual average % change March 2020 - March 2021



Unemployment rate

Annual average rate



Unemployment rate

Annual average, West Coast Region



Highlights for West Coast Region

- The annual average unemployment rate in West Coast Region was 3.5% in March 2021, down from 4% 12 months earlier.
- The unemployment rate in West Coast Region was lower than in New Zealand (4.7%) in March 2021.
- Over the last ten years the unemployment rate in West Coast Region reached a peak of 5.3% in June 2016.

National overview

The unemployment rate fell further at the start of 2021, down to 4.7% on a seasonally adjusted basis and steady at 4.9% unadjusted. A more upbeat labour market will support local economies heading forward, although the hit to international tourism centres is also clear in the data. Higher underutilisation means more people are in work but want to be doing more, revealing that there is still spare resource in the economy. This view is supported by the 2.3% (seasonally adjusted) fall in total hours worked, as economic activity remains below pre-pandemic levels. Full-time employment dropped 0.2% in the March 2021 from December, countered by a 3.6% rise in part-time employment, and total hours.

Dairy payout

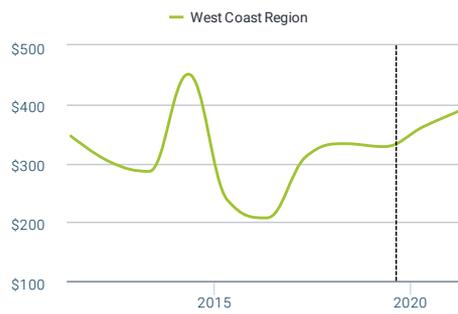
Total dairy payout (provisional)

Change (\$m) between 2019/2020 and 2020/2021 seasons



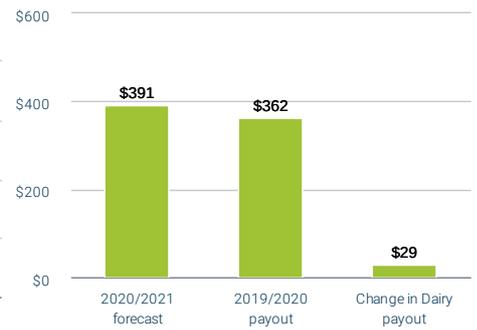
Total dairy payout

\$m each season, West Coast Region



Total dairy payout

\$m each season, West Coast Region



Highlights for West Coast Region

- West Coast Region total dairy payout for the 2019/2020 season is estimated to have been approximately \$362 million.
- West Coast Region's dairy payout for the 2020/2021 season is expected to be approximately \$391 million, \$29 million higher than last season, assuming that production levels from last season are maintained.
- The total dairy payout for New Zealand is estimated to have been approximately \$13,537 million in the 2019/2020 season, and is expected to be \$1,080 million higher in the 2020/2021 season.

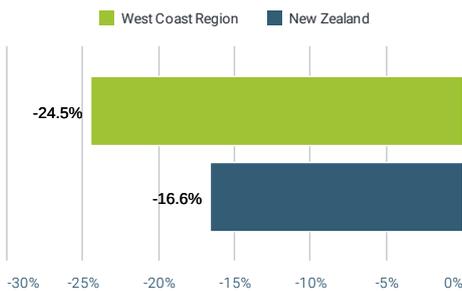
National overview

Dairy sector activity remains strong in the first quarter of 2021, with a total pay-out of just over \$14.6b possible this season – nearly \$1b higher than our previous estimate. Overall dairy production is higher, with milk solid volumes sitting 1.0% higher than our previous expectations after strong collections in the last few months. Fonterra have raised their farmgate milk price higher to a midpoint of \$7.60/kgms (from a \$7.20 midpoint). Our internal estimates suggest that the milk price could push higher, although we also expect prices to be tempered back later in 2021. Overall, the forecast pay-out nationally is now sitting 6.7% higher than what we last reported in February and is sitting at 95% of 2008's record pay-out.

Tourism expenditure

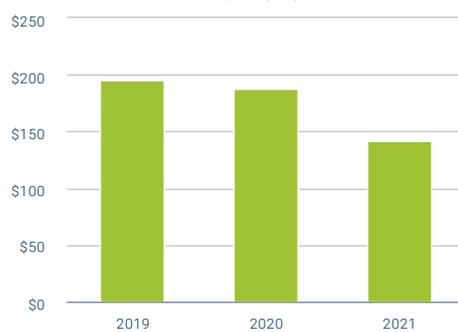
Tourism expenditure

Annual average % change March 2020 - March 2021



Tourism expenditure

Annual total, West Coast Region (\$m)



Highlights for West Coast Region

- Total tourism expenditure in West Coast Region decreased by 24.5% in the year to March 2021. This compares with a decrease of 16.6% in New Zealand.
- Total tourism expenditure was approximately \$142 million in West Coast Region during the year to March 2021, which was down \$188 million a year ago.

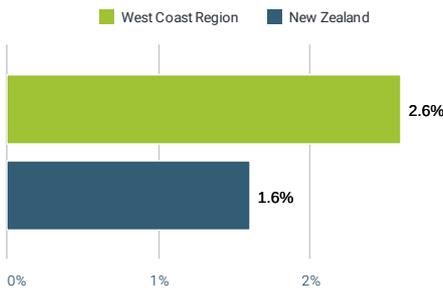
National overview

Annual tourism expenditure fell further over the year to March 2021, with domestic tourism unable to make up for the massive spending hole left by the lack of international arrivals through the tourism high season. Total tourism spending for the year declined by 16.6% nationally, with Auckland and key international tourism centres hardest hit. The opening of the trans-Tasman travel bubble may provide some relief to these regions, with the possibility of Australian tourists returning to New Zealand for the upcoming ski season. The decline in tourism spend is also likely to be less pronounced through the middle of 2021, as these are traditionally the low season for international tourism.

Health enrolments

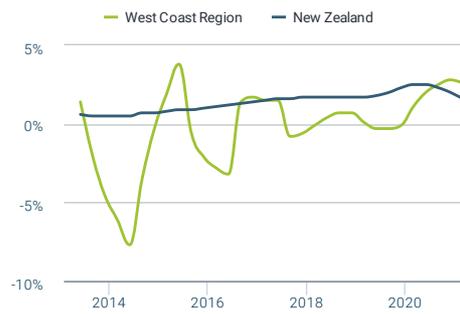
Annual change in health enrolments

Annual average % change March 2020 - March 2021



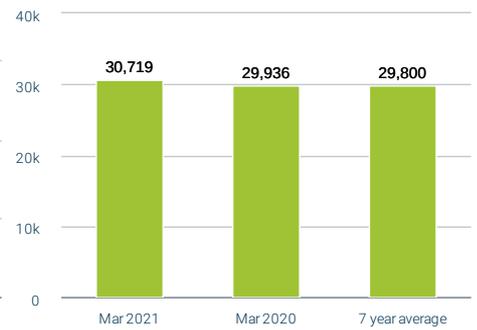
Health enrolments

Annual average % change



Health enrolments

Annual average, West Coast Region



Highlights for West Coast Region

- The number of people enrolled with a primary health organisation in West Coast Region in the year to March 2021 increased by 2.6% compared with previous year. Growth was higher relative to New Zealand (1.6%).
- An average of 30,719 people were enrolled with primary healthcare providers in West Coast Region in the 12 months ended March 2021. This compares with an average of 29,756 since the start of the series in 2014.

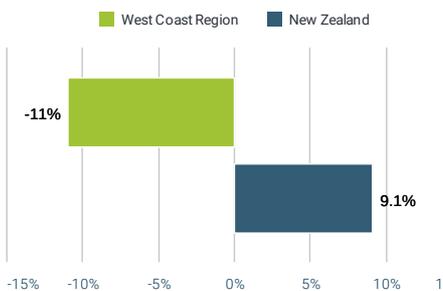
National overview

Health enrolment numbers show a continued slowdown in population growth across New Zealand as the plummet in net migration becomes clearer. Health enrolment growth slowed further to 1.1%pa in the March 2021 quarter, slowing average growth back to 1.6%pa over the last 12 months. Quarterly health enrolment growth is now the slowest since the end of 2015, which will drag annual growth lower over the next few quarters. Slower population growth provides some breathing room for stretched resources across New Zealand getting even more stretched but is also seeing some industries challenged by the lack of skilled workers coming into New Zealand.

Residential consents

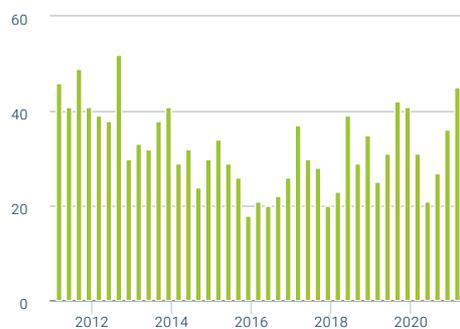
Growth in number of new dwelling consents

Annual average % change March 2020 - March 2021



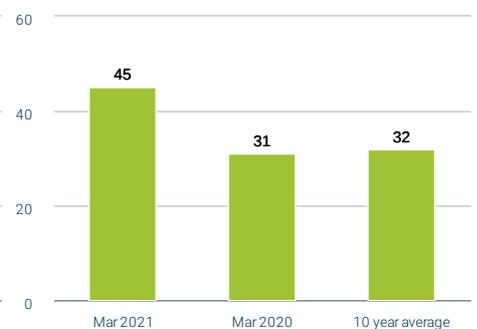
Residential consents

Quarterly number, West Coast Region



Number of new dwelling consents

Quarterly number, West Coast Region



Highlights for West Coast Region

- A total of 45 new residential building consents were issued in West Coast Region in the March 2021 quarter, compared with 31 in the same quarter last year.
- On an annual basis the number of consents in West Coast Region decreased by 11% compared with the same 12-month period a year ago. This compares with an increase of 9.1% in New Zealand over the same period.

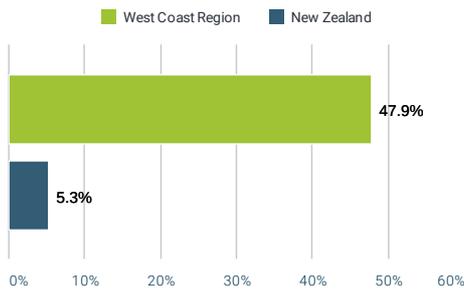
National overview

Annual residential building consents climbed to a record high, lifting 9.1% from a year prior to 41,028 new dwelling consents in the year to March 2021. Townhouses remain the driving force behind consent growth, with the number of townhouses approved climbing 40% over the year to March 2021. It is too early to ascertain for certain how the government's housing package will impact residential consents, with the package both incentivising investors to move to new builds, but also likely taking some of the heat out of house price growth that was encouraging record high consents.

Non-residential consents

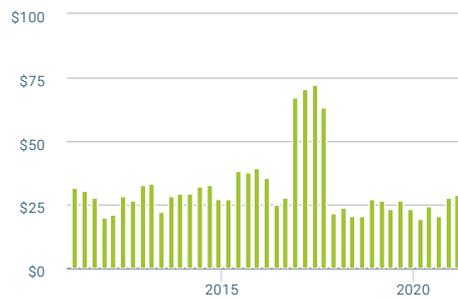
Growth in value of consents

Annual average % change March 2020 - March 2021



Non-residential consents, West Coast Region

\$m, annual running total, West Coast Region



Non-residential consents

Annual value (\$m), West Coast Region



Highlights for West Coast Region

- Non-residential building consents to the value of \$28.7 million were issued in West Coast Region during the year to March 2021.
- The value of consents increased by 47.9% over the year to March 2021. By comparison the value of consents increased by 5.3% in New Zealand over the same period.
- Over the last 10 years, consents in West Coast Region reached a peak of \$72.4 million in the year to June 2017.

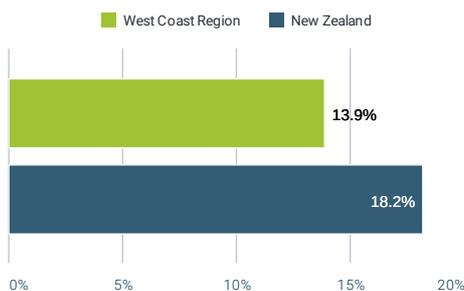
National overview

Non-residential building consent values grew 5.3% over the year to March 2021, driven by growth in education, warehouse, and factory consents (up 46%, 26%, and 24% over the year, respectively). Consents have been stronger in recent months, particularly as we compare to March 2020, when the uncertainty of COVID-19 was starting to hamper new investment. The non-residential construction industry has begun to gain back significant confidence and momentum as the economic outlook has improved. However, capacity constraints and increasing cost pressures could limit future growth investment decisions.

House values

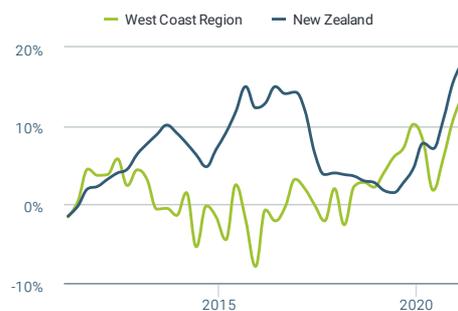
Annual change in house value

Annual % change in house value March 2020 - March 2021



House value growth

Annual % change



Average current house value

Average house value in March 2021 quarter



Highlights for West Coast Region

- The average current house value in West Coast Region was up 13.9% in March 2021 compared with a year earlier. Growth underperformed relative to New Zealand, where values increased by 18.2%.
- The average current house value was \$267,847 in West Coast Region in March 2021. This compares with \$871,375 in New Zealand.

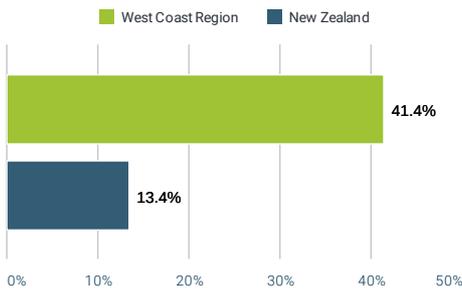
National overview

House values across New Zealand rose 18% in the March 2021 quarter, with strong growth across all regions and values in all regions now sitting at record highs. This wide-spread growth has been largely driven by incredibly low interest rates, coupled with a shortage of housing. House price growth remains particularly strong in Gisborne and Hawke's Bay, with values up 32% and 27% on average over the last 12 months. This growth has made it increasingly difficult for first home buyers without financial backing to enter the housing market. However, the government's Housing Package is expected to help slow growth by reducing investor demand and ability to pay.

House sales

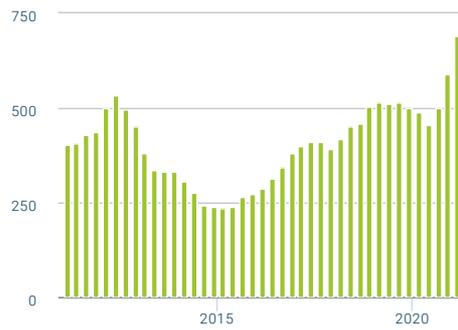
Annual change in house sales

Annual average % change March 2020 - March 2021



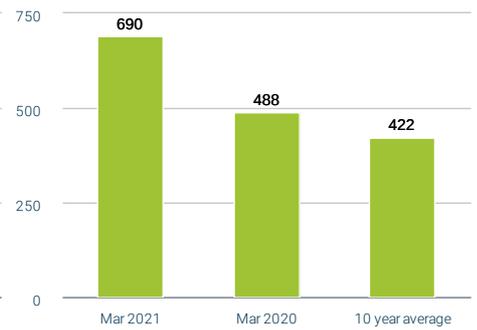
House sales

Annual number, West Coast Region



House sales

Annual number, West Coast Region



Highlights for West Coast Region

- House sales in West Coast Region in the year to March 2021 increased by 41.4% compared with the previous year. Growth outperformed relative to New Zealand, where sales increased by 13.4%.
- A total of 690 houses were sold in West Coast Region in the 12 months ended March 2021. This compares with the ten year average of 422.

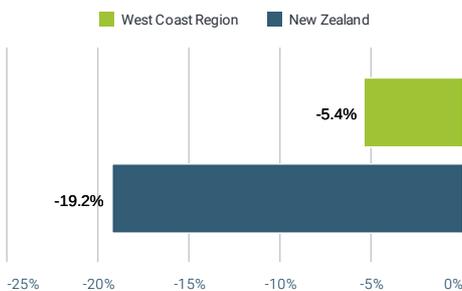
National overview

The number of houses sold in New Zealand grew 13% over the year to March 2021. This annual result has been bolstered by incredibly strong sales growth over the last six months, driven by record low interest rates and hot prices encouraging buyers, although momentum has slowed recently. Sales growth has been particularly strong in both the West Coast and Auckland regions. We expect the government's new housing package will decrease investor demand for existing property, and sales volumes looking forward. This package, coupled with the reintroduction of loan to value ratio (LVR) restrictions will limit investor activity.

Car registrations

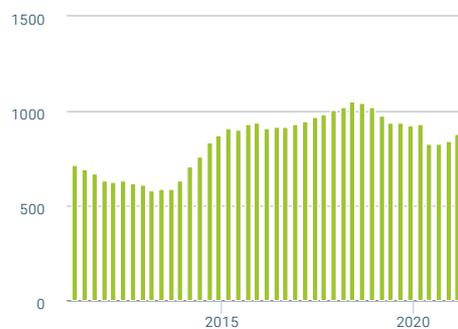
Car registrations

Annual average % change March 2020 - March 2021



Car registrations

Annual number, West Coast Region



Car registrations

Annual number, West Coast Region



Highlights for West Coast Region

- The number of cars registered in West Coast Region decreased by 5.4% in the year to March 2021 compared with the previous 12 months. Growth was higher than in New Zealand (-19.2%).
- A total of 881 cars were registered in West Coast Region in the year to March 2021. This compares with the ten year average of 849.

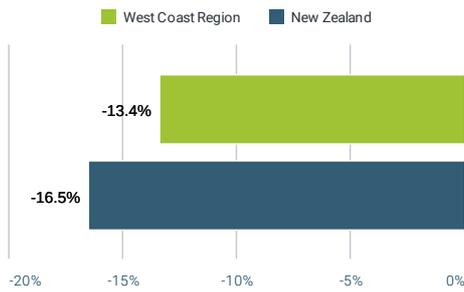
National overview

Car registrations recovered some ground in the March 2021 quarter, up 8.9%pa. Higher import numbers boosted vehicle availability, and rental registrations saw an uptick. Comparative March 2020 quarter figures were likely affected by the early stages of the pandemic, but registrations are still sitting 12% below March 2019 levels. Over the year to March 2021, registrations were 19% down on the previous year. Car stocks remain low despite the recent increase in car import numbers, meaning that there could be more strength in registrations going forward if supplies hold up. However, a shift in spending priorities towards overseas travel could also dampen enthusiasm for further spending on cars.

Commercial vehicle registrations

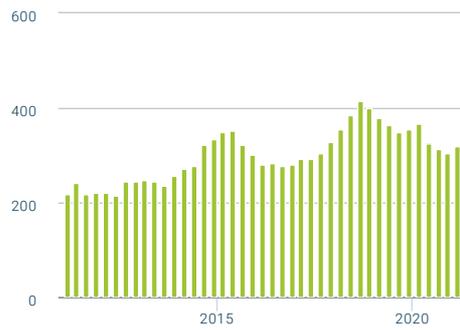
Commercial vehicle registrations

Annual average % change March 2020 - March 2021



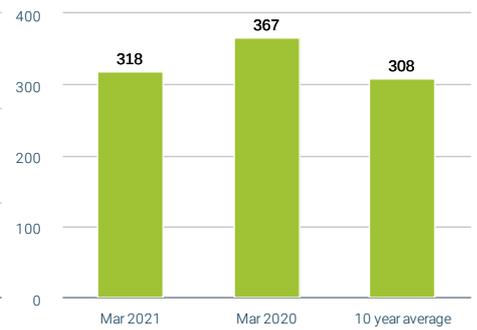
Commercial vehicle registrations

Annual number, West Coast Region



Commercial vehicle registrations

Annual number, West Coast Region



Highlights for West Coast Region

- The number of commercial vehicles registered in West Coast Region decreased by 13.4% in the year to March 2021 compared with the previous 12 months. Growth was higher than in New Zealand (-16.5%).
- A total of 318 commercial vehicles were registered in West Coast Region in the year to March 2021. This is higher than the ten year annual average of 308.

National overview

Commercial vehicle registrations in the March 2021 quarter climbed sharply, up 17%pa, to see the highest number of quarterly registrations since the September 2019 quarter. This increase likely reflects of continued strength in the construction industry and primary sectors, particularly over the harvest season. However, the effects of the June 2020 quarter lockdown remain with registrations over the year to March 2020 down by 16.5% compared to the previous year. Commercial registrations strength is expected to continue, driven by increased availability of commercial vehicle stock, along with continued construction activity and international demand for New Zealand's primary products.

Technical Notes

Building Consents

Building consents data is sourced from Statistics New Zealand. The number of residential consents issued for new dwellings is the measure for residential consents. For non-residential consents, the measure is the value of both new buildings and alterations.

Consumer Spending

The consumer spending data is sourced from Marketview. It measures total electronic card spending using spending through the Paymark network and adding to it an estimate of non-Paymark network spending using the pattern of BNZ card holder spending at non-Paymark retailers. For further breakdown of the data by storetype and other variables contact Marketview.

Employment (place of residence)

Employment data is based off a range of Stats NZ employment datasets, and represents the number of filled jobs, based on the area of residential address for the employee (rather than workplace address). This place of residence location means that the employment series reflects trends in employment of an area's residents, which may be different to trends in employment at businesses in an area, particularly when there are strong commuting flows. The most recent quarter is based off the average of Monthly Employment Indicator (MEI) filled jobs from Statistics New Zealand for the past three months, with previous quarters being backcasted using the percentage change in the quarterly Business Data Collection dataset published by Statistics New Zealand.

Gross Domestic Product

Gross Domestic Product is estimated by Infometrics. A top down approach breaks national industrial production (sourced from production based GDP measures published by Statistics New Zealand) is broken down to TA level by applying TA shares to the national total. Each TA's share of industry output is based on earnings data from LEED. GDP growth in recent quarters is based on a model which uses the various partial economic indicators presented in this report as inputs. Estimates of GDP for these most recent quarters are provisional until Infometrics updates its annual GDP series in the Regional Economic Profile at the beginning of each year. Gross domestic product is measured in 2020 dollar terms.

Health Enrolments

Health enrolments are sourced from the Ministry of Health. They record the number of people in each area who are enrolled with a Primary Health Organisation (PHO). Enrolment is voluntary, but most New Zealanders enrol at a general practice for health reasons and for the benefits of enrolment, such as cheaper doctors' visits and reduced costs of prescription medicines. Changes to how the Ministry of Health recorded this data led to Infometrics revising our approach to health enrolment figures for the March 2019 Quarterly Economic Monitor onwards. Our new approach completely revises our timeseries of health enrolments, so care should be taken when comparing the March 2019 report with previously downloaded reports.

Previously, the data provided was only for those people whose addresses are able to be accurately recorded by the Ministry of Health. We have now switched to breaking down TA-level health enrolments based on trends in stated health enrolments by area, to ensure that the total number of enrolees published in the Monitor align with the national-level figures published by the Ministry of Health. A new system for classifying and recording health enrolment addresses from March 2019 onwards by the Ministry means significantly higher numbers of unallocated enrolees, resulting in the need to review our model.

House Sales

The number of house sales is sourced from REINZ. The indicator measures the number of house sales at the point when the sale becomes unconditional. The unconditional date is the date when all the terms of an agreement have been satisfied and the sale and purchase can proceed to settlement.

House Values

House values (dollar value) are sourced from CoreLogic. The levels quoted in the report are average values for the quarter.

Jobseeker Support Recipients

In July 2013 the New Zealand's welfare system changed to better recognise and support people's work potential. As part of this the Jobseekers Support benefit was introduced. This benefit is for people who can usually look or prepare for work but also includes people who can only work part-time or can't work at the moment, for example, because they have a health condition, injury or disability.

Data presented for the September 2013 quarter onwards is provided by the Ministry of Social Development (MSD). Data prior to September 2013 are Infometrics estimates based on re-grouping pre-July 2013 benefit categories to be consistent with the post-July 2013 benefit categories. The pre-July 2013 benefit categories used to estimate the number of Jobseekers Support recipients are: Unemployment Benefit and Unemployment Benefit Hardship; Unemployment Benefit Training and Unemployment Benefit Hardship Training; Sickness Benefit and Sickness Benefit Hardship; Domestic Purposes Benefit - Sole Parent (if youngest child is 14 or over); Women Alone and Widow's Benefit (without children or with children 14 or over)

Tourism Expenditure

New Tourism Electronic Card Transactions (TECTs) are an interim replacement for the Monthly Regional Tourism Estimates (MRTes). We have removed our previous timeseries of MRTes and published the three annual snapshots provided in the TECTs. The TECTs reflect the expenditure for all electronic card transactions (ECTs) in New Zealand related to tourism. Marketview use a base of spending on the Paymark network (approximately 70 per cent of total ECT spend) to scale up to total ECT spend.

Traffic Flow

Traffic flow growth rates are calculated from the number of vehicles passing approximately 110 sites monitored by New Zealand Transport Agency. Each of the sites has been mapped to a territorial authority.

Unemployment Rate

Regional level unemployment rates are sourced from Statistics New Zealand's Household Labour Force Survey. Trends in the number of Jobseekers are used to break down regional unemployment rates to TA levels. The TA level unemployment rates are benchmarked on census following the release of each census. To reduce volatility the unemployment rate is presented as an average for the last four quarters.

Vehicle Sales

Car and commercial vehicle sales data are sourced from New Zealand Transport Authority. Sales are based on new registrations which include the first time registration of new vehicles and used vehicles imported from overseas.

Weekly Rents

Rents (\$ per week) are averaged across the quarter in question from monthly rental data sourced from MBIE. Rental data pertains to averages from data collected when bonds are lodged and does not control for specifications of the home (eg. size, number of bedrooms, age of home, etc).